

Intel DCSG Distinguished Speaker Series

James Hamilton, 2012/9/25

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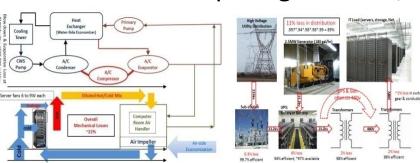
blog: perspectives.mvdirona.com



Agenda

- Cloud Computing Scaling & Costs
- Cloud Computing Economics
- Infrastructure Innovation
 - Power Distribution
 - Mechanical Systems
 - Data Center Building Design
 - Networking
 - Storage

Cloud Computing Drives H/W Feature Use







Pace of Innovation

- Datacenter pace of innovation increasing
 - More innovation in last 5 years than previous 15
 - Driven by cloud service providers and very high-scale internet applications like search
 - Cost of infrastructure dominates service cost
 - Not just a cost center





- High focus on infrastructure innovation
 - Driving down cost





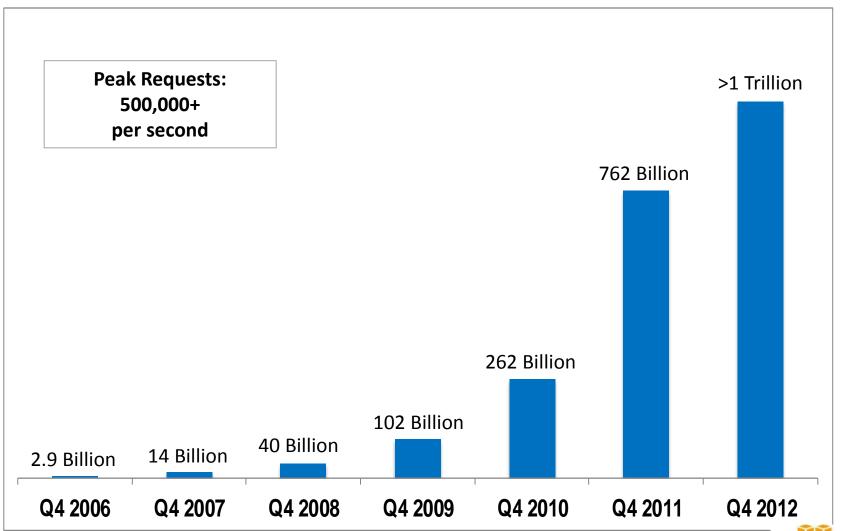
- Increasing aggregate reliability
- Reducing resource consumption footprint



Perspective on Scaling



The Cloud Scales: Amazon S3 Growth



Total Number of S3 Objects

AWS Datacenters in 8 Regions



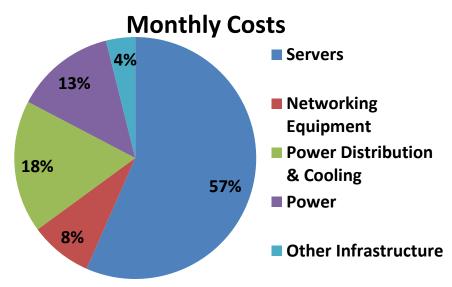
- 8 AWS Regions and growing
- 21 AWS Edge Locations for CloudFront (CDN) & Route 53 (DNS)



Where Does the Money Go?

Assumptions:

- Facility: ~\$88M for 8MW critical power
- Servers: 46,000 @ \$1.45k each
- Commercial Power: ~\$0.07/kWhr
- Power Usage Effectiveness: 1.45





3yr server & 10 yr infrastructure amortization

Observations:

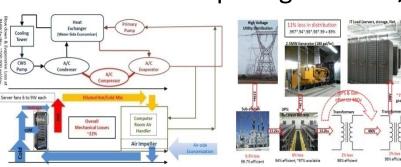
- 31% costs functionally related to power (trending up while server costs down)
- Networking high at 8% of overall costs & 19% of total server cost (many pay more)

From: http://perspectives.mvdirona.com/2010/09/18/OverallDataCenterCosts.aspx

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Utilization & Economics

- Server utilization problem
 - 30% utilization VERY good &10% to 20% common
 - Expensive & not good for environment
 - Solution: pool number of heterogeneous services
 - Non-correlated peaks & law of large numbers
- Pay as you go & pay as you grow model
 - Don't block the business
 - Don't over buy
 - Transfers capital expense to variable expense
 - Apply capital for business investments rather than infrastructure
- Charge back models drive good application owner behavior
 - Cost encourages prioritization of work by application developers
 - High scale needed to make a market for low priority work







Data Center Efficiency

- Datacenter design efficiency
 - Average datacenter efficiency low with PUE over 2.0 (Source: EPA)
 - Many with PUE over 3.0
 - High-scale cloud services in 1.2 to 1.5 range
 - Lowers computing cost & better for environment
- Multiple datacenters
 - At scale multiple datacenters can be used
 - Close to customer
 - Cross datacenter data redundancy
 - Address international markets efficiently
- Avoid upfront datacenter cost with years to fully utilize
 - Scale supports pervasive automation investment



Scale Effects

- Custom service-optimized hardware
 - ODM sourced
- Purchasing power at volume
- Supply chain optimization
 - Shorter supply chain drives higher server utilization
 - Predicting next week easier than 4 to 6 months out
 - Less over buy & less capacity risk
- Networking transit costs strongly rewards volume
- Cloud services unblocks new business & growth
 - Remove dependence on precise capacity plan







Amazon Cycle of Innovation

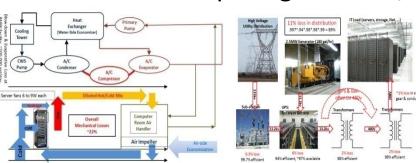
- 15+ years of operational excellence
 - Managing secure, highly available, multi-datacenter infrastructure
- Experienced at low margin cycle of innovation:
 - Innovate
 - Listen to customers
 - Drive down costs & improve processes
 - Pass on value to customers
- 19 AWS price reductions so far
 - Expected to continue



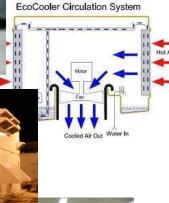
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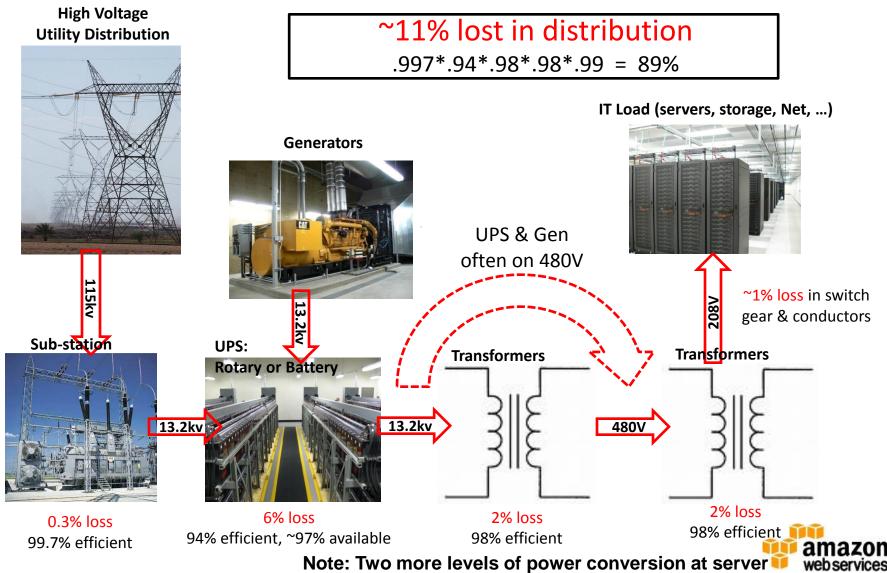




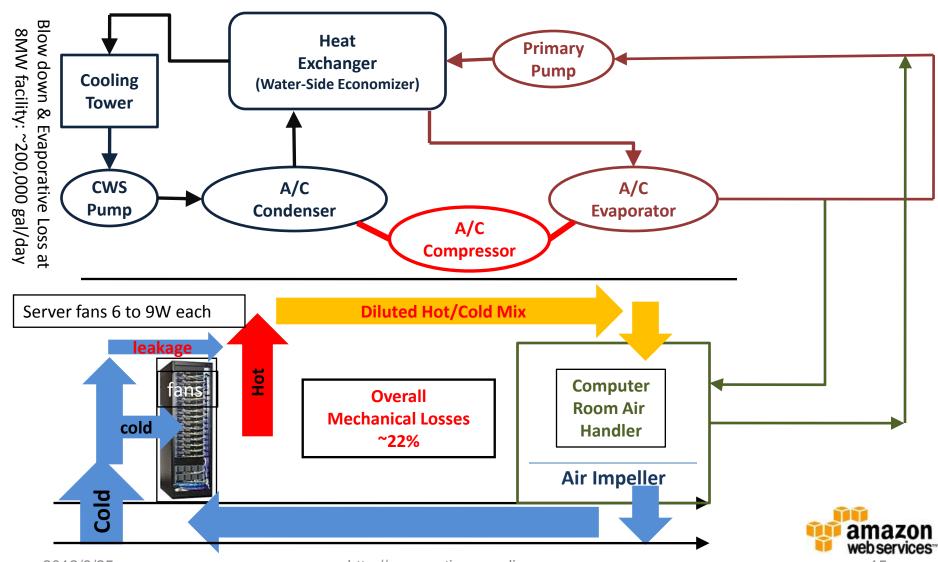




Power Distribution



Mechanical Systems



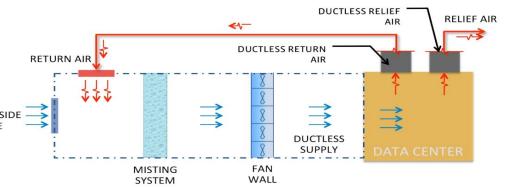
Innovative Building Designs

Evaporative cooling only

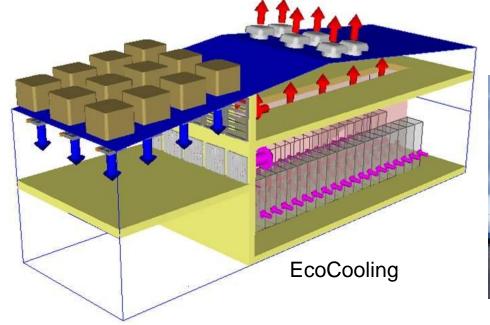
Right: High pressure misting

- Below: Wet media cooler 100% OUTSIDE

Ductless full building cooling



Facebook Prineville above & below





Modular and Pre-fab DC Designs



Microsoft ITPAC



Amazon Perdix

- Fast & economic deployments
- Sub-1.15 PUE designs
- Air-side economized
 - No mechanical cooling
- ISO standard shipping containers offered by Dell, HP, SGI, IBM, ...



Sea Change in Networking

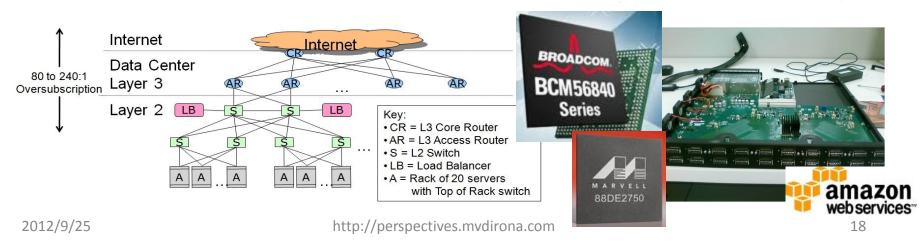
- Current networks over-subscribed
 - Forces workload placement restrictions
 - Goal: all points in datacenter equidistant
- Mainframe model goes commodity
 - Competition at each layer over vertical integ.
- Get onto networking on Moores Law path
 - ASIC port count growth at near constant cost
 - Competition: Broadcom, Marvell, Fulcrum,...

Central Logic Manufacture Proprietary & closely guarded Single source Finished Hardware Supply Proprietary & closely guarded Single source System Software Supply Proprietary & closely guarded Single source **Application Stack** Not supported No programming tools •No 3rd party ecosystem

Net Equipment

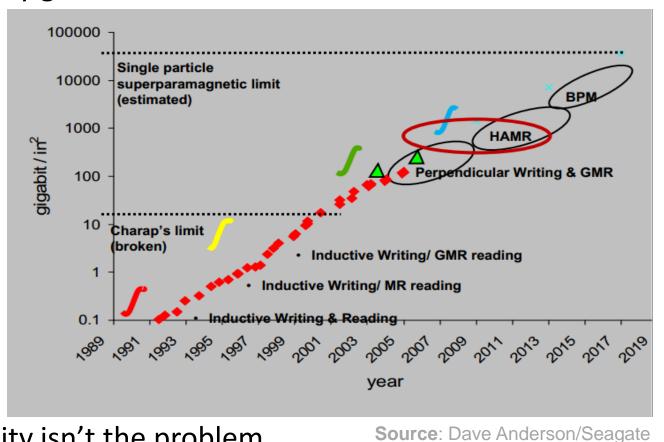
Central Logic Manufacture Standard design (x86) Multiple source ·AMD, Intel, Via, Finished Hardware Supply Standard design Multiple source Dell, SGI, HP, IBM. System Software Supply Linux (many distros/support) •Windows & other proprietary offerings **Application Stack** Public/published APIs •High quality prog tools •Rich 3rd party ecosystem

Commodity Server



HDD: Capacity

Capacity growth continues unabated

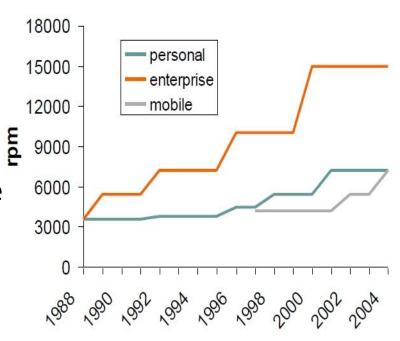


- Capacity isn't the problem
 - What about bandwidth and IOPS?



HDD: Rotational Speed

- RPM contributes negatively to:
 - rotational vibration
 - Non-Repeating Run Out (NRRO)
- Power cubically related to RPM
- >15k RPM not economically viable
 - no improvement in sight
- RPM not improving & seek times only improving very slowly
- IOPS improvements looking forward remain slow
- Even sequential BW growth insufficient

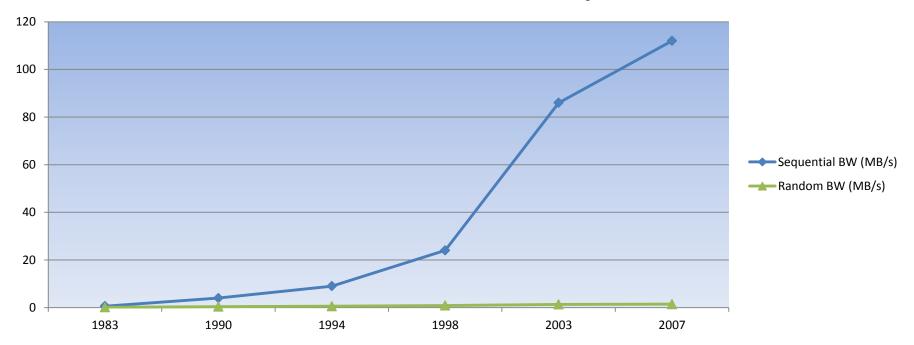


product information for Seagate and Control Data disc drives since 1988, mobile includes Toshiba drives since 1997

Source: Dave Anderson



HDD Random BW vs Sequential BW



- Disk sequential BW growth slow
- Disk random access BW growth roughly 10% of sequential
- Storage Chasm widening
 - BW a long term problem &IOPS growth very slow



Disk Becomes Tape

- Random access disk latency increasingly impractical
- Random read 4TB disk:
 - 41.3 days @ 140 IOPS with 8kb page
 - Disk increasingly impractical for random workloads
- Sequential read is over 11 hours
- Trending below tape price point
 - Tape only cost effective at very high scale
 - Disk wins at top and scales down better



Tape is Dead
Disk is Tape
Flash is Disk
RAM Locality is King

Jim Gray Microsoft December 2006



Flash Becomes Disk

- All random workloads to Flash
- Flash 4 to 6x more expensive capacity



- Compress
- De-dupe
- Sparse provision

Approaches HDD capacity price point



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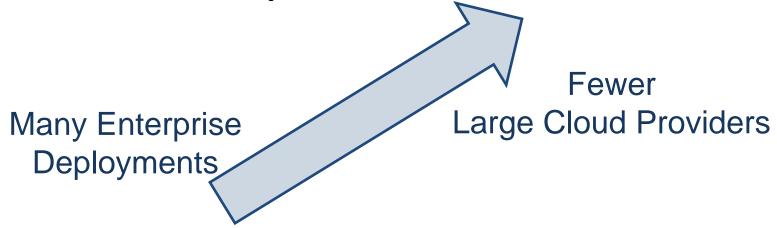
Jim Gray Microsoft December 2006



Client Storage Migration

- Client device disk replaced by semiconductor caches
 - Much higher performance, Lower power dissipation, smaller form factor, greater shock resistance, scale down below HDD cost floor, greater humidity range, wider temp range, lower service costs, ...
 - Flash is primary client storage media
- Clients storage drives cloud storage
 - Value added services, many data copies, shared access, indexed, classified, analyzed, monetized, reported, ...
 - Overall client storage continuing to expand rapidly but primarily off device in the cloud

Enterprise to Cloud



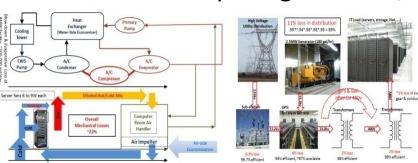
- Cloud computing 5x to 10x improved price point
 - Low margin, high volume business
 - Yet still profitable, sustainable, & supporting re-investment
 - Incompatible with on-premise enterprise S/W & H/W profit margins
- Expect many cloud winners rather than single provider
- Direct component supplier relationship with major operators rather than via distribution channel
- Custom server & networking equipment



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Accelerating Compute & Storage Growth

- Rapidly declining cost of computing
 - Driven by technology improvements & cloud computing economies of scale
- Traditional transactional systems scale with business
 - Purchases, ad impressions, pages served, etc.
 - Computational trading & machine-to-machine transactions limited only by value of transaction & cost of infrastructure
- Warehousing & analytical systems scale inversely with cost
 - Cheaper storage allows more data to be analyzed
 - Lower compute costs allows deeper analysis



Questions?

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